
FIELD MEMORANDUM

TO: YOUNGEVITY FIELD LEADERS
SUBJECT: PERSONAL PURCHASE REBATE
DATE: 09/15/2014
CC: YOUNGEVITY CUSTOMER SERVICE STAFF, MARKETING, AND FIELD TRAINING DEPARTMENTS

Attention field leaders:

From time to time, it is necessary to not only evaluate, but to make adjustments to Youngevity's compensation plan. For some time, there has been a little known and even lesser utilized feature of the compensation plan referred to as the Personal Purchase Rebate. This feature was originally created at a time when the complexion of Distributors and Customers was substantially different than it is today, and has been effectively superseded by bulk and combo Pak discounts. As a result, it has become prudent to remove this feature of the compensation plan, which will be effective as of 10-1-2014, which will be reflected in commissions for the calendar month October 2014 and moving forward.

Thank you,

William Andreoli
President